

# Report of Independent Auditors

[Translated from original issued in Spanish]

Tlalnepantla, Mex., February 17, 2011



To the Stockholders of  
Grupo Herdez, S. A. B. de C. V. and subsidiaries

We have audited the consolidated balance sheets of Grupo Herdez, S. A. B. de C. V. and subsidiaries at December 31, 2010 and 2009, and the related consolidated statements of income, of changes in stockholders' equity and of cash flows for the years then ended. These financial statements are the responsibility of Company's Management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Mexico. Those standards require that we plan and perform the audit in order to obtain reasonable assurance about whether the financial statements are free of material misstatement and that they were prepared in accordance with Mexican Financial Reporting Standards [NIF for their acronym in Spanish]. An audit consists of examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the financial reporting standards used and significant estimates made by Management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the aforementioned financial statements present fairly, in all material respects, the consolidated financial position of Grupo Herdez, S. A. B. de C. V. and subsidiaries at December 31, 2010 and 2009, and the consolidated results of its operations, the changes in its stockholders' equity and its cash flows for the years then ended, in conformity with NIF.

PricewaterhouseCoopers

A handwritten signature in black ink, appearing to read "JPurón", with a large, stylized flourish extending from the end of the signature.

JOSÉ IGNACIO TOUSSAINT PURÓN

Audit Partner

## Consolidated Balance Sheets

Grupo Herdez, S. A. B. de C. V. and subsidiaries  
[amounts stated in thousands of Mexican pesos]

|                                                                                                            | December 31, |              |
|------------------------------------------------------------------------------------------------------------|--------------|--------------|
|                                                                                                            | 2010         | 2009         |
| <b>Assets</b>                                                                                              |              |              |
| CURRENT ASSETS:                                                                                            |              |              |
| Cash and cash equivalents                                                                                  | Ps 805,507   | Ps 424,197   |
| Trade accounts receivable, net of allowance for doubtful accounts of Ps42,770 in 2010 and Ps19,065 in 2009 | 772,612      | 744,628      |
| Other accounts receivable                                                                                  | 17,788       | 20,627       |
| Value added tax and income tax recoverable                                                                 | 186,985      | 145,227      |
| Related parties [Note 5]                                                                                   | 983,312      | 888,120      |
|                                                                                                            | 1,960,697    | 1,798,602    |
| Inventories [Note 6]                                                                                       | 963,664      | 936,094      |
| Other current assets [Note 4]                                                                              | 200,348      | 98,816       |
| Total current assets                                                                                       | 3,930,216    | 3,257,709    |
| PROPERTY, MACHINERY AND EQUIPMENT - Net [Note 7]                                                           | 1,826,233    | 1,634,576    |
| INVESTMENT IN ASSOCIATED COMPANIES [Note 9]                                                                | 84,461       | 98,895       |
| INTANGIBLE ASSETS [Note 8]                                                                                 | 1,463,975    | 1,017,952    |
|                                                                                                            |              |              |
| Total assets                                                                                               | Ps 7,304,885 | Ps 6,009,132 |
| <b>Liabilities and Stockholders' Equity</b>                                                                |              |              |
| CURRENT LIABILITIES:                                                                                       |              |              |
| Notes payable [Note 10]                                                                                    | Ps 313,743   | Ps 1,173,644 |
| Suppliers                                                                                                  | 596,860      | 463,534      |
| Other accounts payable and accrued expenses                                                                | 213,858      | 162,911      |
| Income tax payable                                                                                         | 58,078       | 149,414      |
| Employees' statutory profit sharing payable                                                                | 13,517       | 12,654       |
| Total current liabilities                                                                                  | 1,196,056    | 1,962,157    |
|                                                                                                            |              |              |
| LONG-TERM LIABILITIES:                                                                                     |              |              |
| Notes payable [Note 10]                                                                                    | 1,204,200    | 8,400        |
| Long-term debt [Note 10]                                                                                   | 293,691      | 125,000      |
| Deferred taxes [Note 14]                                                                                   | 252,117      | 164,997      |
| Employees' benefits [Note 12]                                                                              | 21,443       | 19,719       |
| Total long-term liabilities                                                                                | 1,771,451    | 318,116      |
| Total liabilities                                                                                          | 2,967,507    | 2,280,273    |
|                                                                                                            |              |              |
| STOCKHOLDERS' EQUITY [Note 13]:                                                                            |              |              |
| Capital stock                                                                                              | 965,541      | 961,048      |
| Reserve for purchase of shares                                                                             | 400,000      | 219,504      |
| Retained earnings                                                                                          | 1,779,221    | 1,501,510    |
| Premium on the subscription of shares                                                                      | 220,959      | 220,959      |
| Financial instruments                                                                                      | 12,850       |              |
| Cumulative translation adjustment                                                                          | 5,540        | 18,195       |
| Majority stockholders' investment in the controlling equity                                                | 3,384,111    | 2,921,216    |
| Non controlling equity                                                                                     | 953,267      | 807,643      |
|                                                                                                            | 4,337,378    | 3,728,859    |
| Total liabilities and stockholders' equity                                                                 | Ps 7,304,885 | Ps 6,009,132 |

The accompanying eighteen notes are an integral part of these consolidated financial statements, which were authorized for issuance on February 17, 2011 by the undersigned officers.

HÉCTOR HERNÁNDEZ-PONS TORRES  
General Director

ERNESTO RAMOS ORTÍZ  
Administration and Corporate Practices Director

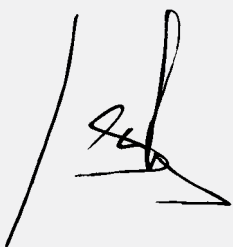
# Consolidated Statement of Income

## Grupo Herdez, S. A. B. de C. V. and subsidiaries

[amounts stated in thousands of Mexican pesos]

|                                                           | Year ended December 31, |           |      |           |
|-----------------------------------------------------------|-------------------------|-----------|------|-----------|
|                                                           | 2010                    |           | 2009 |           |
| Net sales                                                 | Ps                      | 8,871,260 | Ps   | 8,265,640 |
| Cost of sales                                             |                         | 5,409,699 |      | 5,287,533 |
| Gross profit                                              |                         | 3,461,561 |      | 2,978,107 |
| Operating expenses:                                       |                         |           |      |           |
| Selling                                                   |                         | 1,205,292 |      | 1,151,468 |
| Management                                                |                         | 221,082   |      | 218,878   |
| Advertising                                               |                         | 403,174   |      | 323,354   |
|                                                           |                         | 1,829,548 |      | 1,693,700 |
| Operating income                                          |                         | 1,632,013 |      | 1,284,407 |
| Other [expenses] income - Net [Note 15]                   |                         | [20,799]  |      | 96,855    |
| Comprehensive financing result:                           |                         |           |      |           |
| Interest paid - Net                                       |                         | 76,116    |      | 95,958    |
| Exchange loss - Net                                       |                         | 18,915    |      | 19,712    |
|                                                           |                         | 95,031    |      | 115,670   |
| Equity share in earnings of associated companies [Note 9] |                         | 24,452    |      | 43,810    |
| Earnings before income tax                                |                         | 1,540,635 |      | 1,309,402 |
| Income tax [Note 14]                                      |                         | 424,897   |      | 300,431   |
| Earnings before discontinued operations                   |                         | 1,115,738 |      | 1,008,971 |
| Net discontinued operations [Note 17]                     |                         | [12,024]  |      | [9,153]   |
| Consolidated net income for the year                      | Ps                      | 1,103,714 | Ps   | 999,818   |
| Net income corresponding to non controlling equity        | Ps                      | 313,493   | Ps   | 253,691   |
| Net income corresponding to holding company stockholders  | Ps                      | 790,221   | Ps   | 746,127   |
| Basic income per common share [Note 2s.]                  | Ps                      | 1.854     | Ps   | 1.745     |

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